

Post Graduate Diploma in
Soft Skills & L&D

SkillDIFY

THE TRAINPRENEUR REPORT · 2026

They Came In With a Career

They left with clients, senior L&D roles and training businesses of their own. The alumni outcomes of Cohorts 1 and 2.

Cohorts 1 and 2 | Dual International Certification | 150 Hours

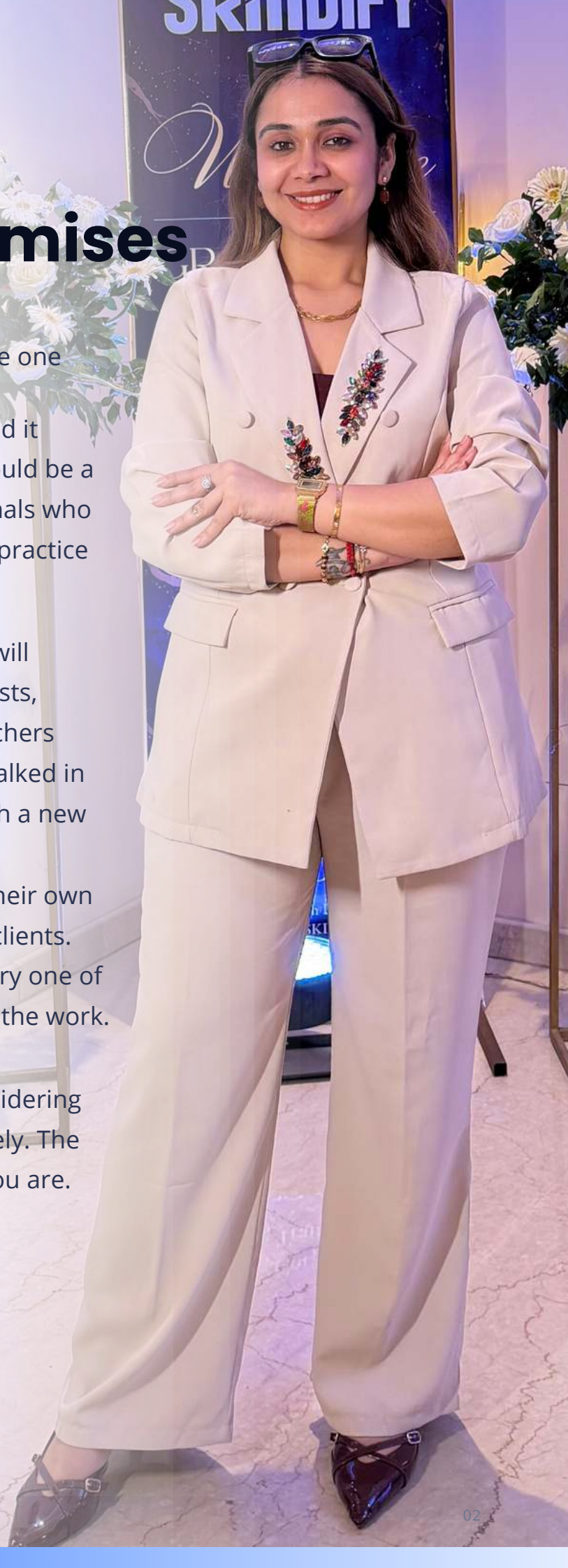
A NOTE FROM THE FOUNDER

Proof Over Promises

When we started this program, we made one promise:
this would not be another certificate, and it would never be a placement drive. It would be a launchpad for trainpreneurs, professionals who want to build their own L&D consulting practice or step into senior learning roles.

This report is the evidence. Inside, you will meet sales heads, procurement specialists, compliance analysts, psychologists, teachers and homemakers. Every one of them walked in with a designation. They walked out with a new one.
Some were promoted into L&D inside their own companies. Some signed international clients. Some built businesses of their own. Every one of them completed the fellowship and did the work.

If you are reading this as someone considering the next cohort, read these stories closely. The people in them started exactly where you are.



Shivangi Narula
Founder and Chief Learning Officer, Skilldify

RESULTS AT A GLANCE

What Cohorts 1 and 2 Achieved

₹20L
Largest single-client deal won by an alumnus.

10
Alumni won paid client projects during the program.

2
International markets won: Nigeria and the Middle East

2
Internal promotions into senior L&D and learning capability roles

4
Alumni now working with Skilldify

26
Brands our alumni have worked with.

Where the 20 Featured Alumni Landed



- 11 Built their own practice or business
- 3 Moved into L&D inside their company
- 4 Working with Skilldify
- 1 Upskilled L&D leaders
- 1 In transition

Not a placement drive. A trainpreneur launchpad. Our graduates either build their own L&D consulting practice or step into L&D, senior L&D and Chief Learning roles. Both paths are in this report.

WHY SOFT SKILLS, WHY NOW

A Market Built on Human Skills

AI is rewriting job descriptions. What companies cannot automate, they are now paying to build: communication, leadership, resilience and influence. That is the market our trainpreneurs step into.

$391B
Global corporate training market

$37.2B
Global softskills training market in 2025, heading to $97.4B by 2034[2]

₹6,600 Cr+
India corporate training market, FY2025

$1.8B
India soft skills training market by 2034, up from $794M in 2025[2]

What Employers Say Matters Most



Share of employers ranking each as a core skill[4]

91%
of L&D professionals say human skills are more valuable than ever

39%
of workers' core skills are expected to change by 2030

1 Training Industry, Inc., State of the Corporate Training Market 2025 · 2 IMARC Group, Soft Skills Training Market reports (global and India), 2025 · 3 Ken Research, India Corporate Training Market · 4 World Economic Forum, Future of Jobs Report 2025 · 5 LinkedIn, Workplace Learning Report 2025

TWO DOORS INTO THE MARKET

Build a Business or Lead Learning

Soft skills expertise opens two doors. Our alumni have walked through both.

DOOR 1 · ENTREPRENEURSHIP

Your Own L&D Consulting Practice

Companies outsource softskillsand behavioural training to specialists. Independent trainers and consultants sell workshops, programs and long-term learning partnerships directly to them.

11	alumni built their own practice or business
₹20L	largest single client deal
2	international markets: Nigeria and the Middle East

DOOR 2 · FULL-TIME ROLES

L&D, Senior L&D and Chief Learning Roles

Every organisation thatinvestsin itspeople needs someone to design, deliver and measure learning. From L&D specialist to capability consultant to Chief Learning Officer, the ladder is real.

2	internal promotions into senior L&D and capability roles
1	more alum moved into L&D inside her company
4	alumni now working with Skilldify

HOW OUR TRAINPRENEURS CAPTURED IT

Corporate expertise first

Sales, HR, compliance, procurement and pharma experience became the niche they train in.

A brand of their own

Each alum positioned themselves around what they already knew, then went after clients in that space.

Clients before graduation

10 alumni won paid client work while still in the program.

WHERE THEY CAME FROM

Experience From Brands You Know

Our alumni bring years of experience from leading companies across India.
beyond. That experience is what makes them credible in the training room.



Industries Represented

Pharma and Healthcare | Banking and Financial Services | IT and Technology | FMCG | Real Estate | BPO and Customer Experience | Beauty and Retail | Logistics | Insurance | EdTech and Education | Training and Consulting | Aviation Training

Already Training For

Early days, real rooms. These are some of the organisations where our alumni have started training.

Greenlam Industries Limited | SKILLDIFY | Oil and gas company, Middle East | International client, Nigeria | Hospital | Colleges | Real estate sales teams | Investment banking professionals

THE TRANSITION MAP

Where They Started, Where They Are

#	Name	Started As	Started Note	Now	Now Note
1	**Vivek Sanglodkar**	Soft Services Professional	CBRE · 10+ years	L&D Consultant and Corporate Trainer	Independent practice
2	**Shivangi Desai**	Procurement Specialist, earlier EA to the MD	Hindustan Unilever · 20+ years	Founder, Corporate Training Practice	Running it alongside her HUL role
3	**Shilpa Kamble**	Pharma and Healthcare Sales Leader	Coloplast · Meril · Viddocto · 18+ years	Corporate Trainer and L&D Consultant	Closing clients consistently
4	**Ankita Jain**	Head of HR and Sales Operations	Estate Autopilots, Pune	L&D Lead	Estate Autopilots
5	**Wonsu**	Sales Operations Lead	Hexalog · ex-Adobe, 5+ years	Learning and Capability Consultant	Hexalog
6	**Chubinella**	Career Counsellor, then Operations, then Sales	Real estate	L&D and Soft Skills Trainer	Her real estate company
7	**Tripti Sharma**	Senior Product Consultant	Morningstar · started at Aditya Birla Sun Life Insurance	L&D Consultant, Investment Banking	Alongside Senior APAC Sales and Client Service Analyst, Russell Investments
8	**Ruupakshi Sharma**	Assistant Manager, Compliance	Access Bank · earlier Amazon and FIS	L&D and Professional Development Trainer	Own client practice
9	**Arthi Girish**	Training Manager, then Academic Head	Mphasis · Reliance Infocomm · Frankfinn	L&D Consultant	Building her practice in Chennai
10	**Kaviya Selvaram**	Assistant Executive HR, then Transformational Facilitator	VKC Group · Talentees Business	Corporate Trainer and L&D Consultant	Independent practice

11	**Maheshwari**	English and Soft Skills Trainer	PlanetSpark · young learners	Chief Learning Operating Officer	Freedom Forge, her own company
12	**Alka Thakur**	English Teacher, Curriculum Designer and Editor	Schools and editorial	Program Manager and Corporate Trainer	Skilldify
13	**Cynthia J Singh**	Manager, Special Projects and Behavioural Trainer	BYLD · earlier HDFC Life	Corporate Facilitator	Internal Faculty, Skilldify
14	**Shraddha**	Training Manager and Assistant Training Manager	iEnergizer · Concentrix	Soft Skills and L&D Facilitator	Internal Faculty, Skilldify
15	**Burgess**	Deputy Manager L&D, West and South	The Body Shop	Head of L&D	Lakmé
16	**Gayatri**	English Tutor, Young Learners	Pune · 15 years	Adult and Corporate Trainer	Own client practice
17	**Ale**	Part-time English Communication Trainer	While raising her kids	Soft Skills Corporate Trainer	Full time
18	**Sarika**	Wellness Coach	Independent	Corporate L&D Trainer	Healthcare clients
19	**Sakshi**	School Teacher and Psychologist	Training differently abled students	Full-time L&D Professional	Transition in progress
20	**Rupali Verma**	Sales Professional	Passion for public speaking	L&D Intern	Skilldify

SPOTLIGHT 1 OF 3



CORPORATE PRO TO L&D EXPERT

COHORT 1

Vivek Sanglodkar

WAS
Soft Services Professional
CBRE · 10+ years

→

NOW
L&D Consultant and Corporate Trainer
Independent practice

₹20 Lakh

Middle East client,oiland gas sector

Vivek spent more than a decade at CBRE running soft services for large workplaces, managing people, vendors and service standards every single day. The program gave him the frameworks, the design toolkit and the business muscle to package that experience as training. Before he had even graduated, he had signed an international client.

WINS

- ₹20 Lakh deal with an oil and gas company in the Middle East
- 2 clients secured for offline training workshops

WORKED WITH

CBRE







CORPORATE BY DAY, TRAINER BY CHOICE

COHORT _1

Shivangi Desai

WAS
Procurement Specialist, earlier EA to the MD
Hindustan Unilever · 20+ years

→

NOW
Founder, Corporate Training Practice
Running it alongside her HUL role

Paid in USD

Two decades at Hindustan Unilever, from Executive Assistant to the Managing Director to Procurement Specialist. Shivangi did not quit her job to become a trainer. She built a parallel training business while still in her role, and her first wins came in dollars.

WINS

- Nigeria-based international client, billed in dollars
- 2 clients secured while working full time

WORKED WITH

Hindustan Unilever Limited





TOP SALES PERFORMER TO L&D

COHORT _2

Shilpa Kambli

WAS
Pharma and Healthcare Sales Leader
Coloplast · Meril · Viddocto·
18+ years

→

NOW
CorporateTrainer and L&D Consultant
Closing clients consistently

₹1.45 Lakh

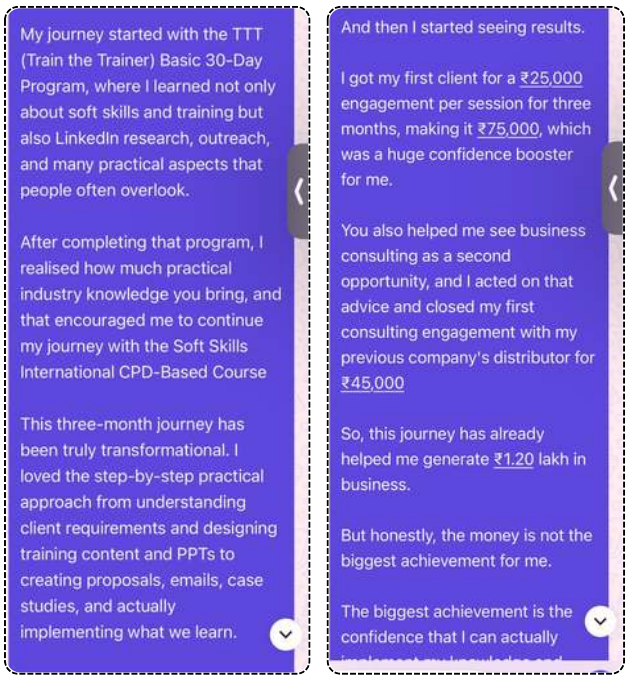
Shilpa spent 18 years across pharma, healthcare, medical devices, diagnostics, wound care and therapy centres. She carried targets, launched brands and trained thousands of clinicians. The program helped her turn that track record into a training business, and she started closing clients before graduation.

WINS

- ₹1.45 Lakh business closed within the program
- Career milestone: ₹1.35 Cr capital purchase closed against a competing vendor
- Career milestone: 110% of target on brand launches, 2,700+ healthcare professionals trained

WORKED WITH

Coloplast · Meril · VIDOCTO Organizing CME Simplified!



ALUMNI PROFILES

Every Journey Counts



Ankita Dhaka

PROMOTED INTERNALLY

COHORT _1

WAS
Head of HR and Sales Operations
Estate Autopilots, Pune

→

NOW
L&D Lead
Estate Autopilots
PROMOTED DURING THE PROGRAM

Led business growth and people development with a sharp focus on performance, communication and team culture.

- Promoted from HR and Sales head into the company's L&D role
- Setting up in-house training programs from scratch



Wonsorin Kasomwali

PROMOTED INTERNALLY

COHORT 1_

WAS
Sales Operations Lead
Hexalog · ex-Adobe,5+years

→

NOW
Learning and Capability Consultant
Hexalog
PROMOTED WITHIN 3 MONTHS

12+ years in sales leadership, from affiliate partnerships at Adobe to running sales operations at Hexalog.

- Promoted from sales ops into a learning capability role
- Runs sales enablement programs in her company
- Launching her own consulting business in parallel



Chubanenla Jamir

SALES TO REAL ESTATE L&D

COHORT _2

WAS
Career Counsellor, then Operations, then Sales
Real estate

→

NOW
L&D and Soft Skills Trainer
Her real estate company

Moved from career counselling into corporate operations and then real estate sales. Always wanted to train, and now she owns L&D for her team.

- Took on L&D within her company
- Training sales teams in soft skills and executive presence

Every Journey Counts, Continued



Tripti Sharma

FINANCE PRO TO L&D CONSULTANT

COHORT _1

WAS
Senior Product Consultant
Morningstar · startedatAdityaBirlaSun Life Insurance

NOW
L&D Consultant, Investment Banking
AlongsideSenior APAC SalesandClient Service Analyst, Russell Investments

Built her career across insurance and investment research before stepping into a full-blown L&D consulting role.

- Grooming professionals across investment banking domains



Rupankshi Sharma

COMPLIANCE TO L&D

COHORT _2

WAS
Assistant Manager, Compliance
AccessBank · earlierAmazon and FIS

NOW
L&D and Professional Development Trainer
Own client practice

Worked as a Compliance Analyst and Compliance Associate across global brands before stepping into L&D.

- 2 clients for professional development programs within 4 months



Arthi Girish

TRAINING MANAGER TO L&D

COHORT _1

WAS
Training Manager, then Academic Head
Mphasis · RelianceInfocomm · Frankfinn

NOW
L&D Consultant
Buildingherpracticein Chennai

Headed training at Mphasis in IT and later served as Academic Head at an institution. Joined to formalise her move into L&D.

- Working with clients as an L&D consultant
- Opening up the Chennai market

ALUMNI PROFILES

Every Journey Counts, Continued



Kaviya Selvaraj

HR TO INDEPENDENT L&D

COHORT _1

WAS
Assistant Executive HR, then Transformational Facilitator
VKCGroup · TalenteesBusiness

→

NOW
Corporate Trainer and L&D Consultant
Independent practice

Started in HR, moved into facilitation, then mental health counselling, and found her way into soft skills training.

- Running her own corporate training and L&D consulting practice
- Delivering sessions for colleges and L&D professionals



Maheswari Bhuvanesh

TUTOR TO FOUNDER

COHORT _2

WAS
English and Soft Skills Trainer
PlanetSpark · younglearners

→

NOW
Chief Learning Operating Officer
Freedom Forge, her own company

Trained young learners in English and soft skills. She always wanted to work with adults, so she built her own company to do it.

- Launched Freedom Forge and heads it today



Alka Thakur

TEACHER TO CORPORATE TRAINER

COHORT _1

WAS
English Teacher, Curriculum Designer and Editor
Schools and editorial

→

NOW
Program Manager and Corporate Trainer
Skilldify

Years of teaching English, designing curriculum, proofreading and editorial work. Now fully into corporate training.

- 3 corporate training assignments delivered
- Long-term corporate deal signed, plus a college assignment
- Hired by Skilldify as Program Manager

ALUMNI PROFILES

Every Journey Counts, Continued



Cynthia J Singh

BACK AFTER A SABBATICAL

COHORT _1

WAS
Manager, Special Projects and Behavioural Trainer
BYLD · earlierHDFCLife

→

NOW
Corporate Facilitator
Internal Faculty, Skilldify

10+ years in corporate roles, including BYLD, one of India's largest training firms. Came back from a sabbatical and found her training hat with Skilldify.

- Corporate training for a client within her first 2 months
- Program delivered for Greenlam
- Skilldify internal faculty with a very high NPS



Shraddha Kalia

TRAINING MANAGER, UPSKILLED

COHORT _1

WAS
Training Manager and Assistant Training Manager
iEnergizer · Concentrix

→

NOW
Soft Skills and L&D Facilitator
Internal Faculty, Skilldify

Ran process training and operations across BPOs. Joined not just to study the subject, but to lead in it.

- Program delivered for Greenlam
- Skilldify internal faculty with a very high NPS



Burjis Bhanwadia

L&D LEADER, UPSKILLED

COHORT _1

WAS
Deputy Manager L&D, West and South
The Body Shop

→

THEN
Head of L&D
Lakmé

A seasoned L&D leader across beauty and retail brands. Joined to sharpen her frameworks and stay ahead of where L&D is going.

- Interviewed for senior roles with organisations like RBI

ALUMNI PROFILES

Every Journey Counts, Continued



Gayatri Phadke

NEW CHAPTER AT 50+

COHORT _2

WAS
English Tutor, Young Learners
Pune · 15years

→

NOW
Adult and Corporate Trainer
Own client practice

She always wanted to train adults, and at 50+ she made the move.

- 3 to 4 clients won during program challenges
- Closing new clients week on week



Allee Paul

HOMEMAKER TO CORPORATE TRAINER

COHORT _1

WAS
Part-time English Communication Trainer
While raising her kids

→

NOW
Soft Skills Corporate Trainer
Full time

Went from part-time classes at home to full-blown corporate soft skills training.

- 2 to 3 soft skills clients within 3 months
- Actively building her client pipeline



Sarika Shiriya

WELLNESS COACH TO L&D

COHORT _1

WAS
Wellness Coach
Independent

→

NOW
Corporate L&D Trainer
Healthcare clients

A wellness coach who wanted to bring her work into organisations.

- First client: a hospital, won within the program
- 4 training batches delivered

ALUMNI PROFILES

Every Journey Counts, Continued



Confidencial
(Leading School)

Sakshi Sahare

PSYCHOLOGIST TO L&D

COHORT _2

WAS
School Teacher and Psychologist
Training differently abled students

→

NEXT
Full-time L&D Professional
Transition in progress

A psychologist in her mid-20s who joined to step into L&D and grow her career and earnings.

- Planning her move into a full-time L&D role



SKILLDIFY

Rupali Verma

23 AND OWNING THE STAGE

COHORT _1

WAS
Sales Professional
Passion for public speaking

→

NOW
L&D Intern
Skilldify

At 23, she turned a love for public speaking into a career move from sales into L&D.

- 3 months in an L&D role with Skilldify

THE FELLOWSHIP

Two Months Inside Skilldify

Every alumnus featured in this report completed the 25-hour fellowship, followed by two months of work experience with Skilldify as a fellow. It is where theory meets a real audience, real feedback and real deadlines.

25
Hoursof fellowship per alum

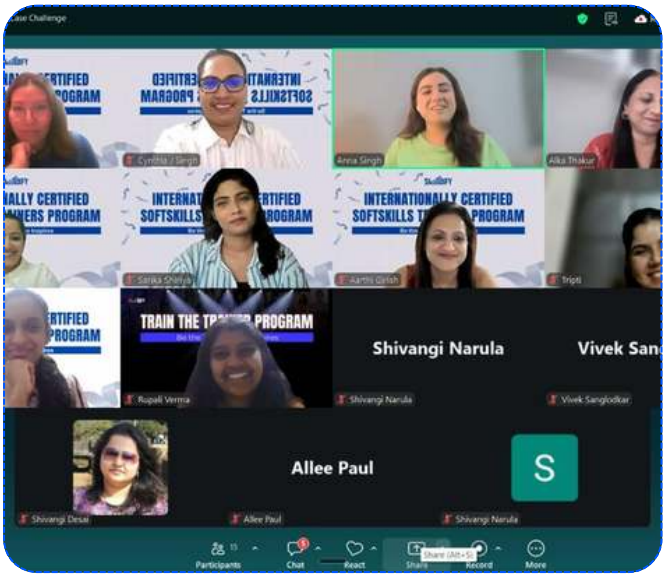
2
Months working with Skilldify as a fellow

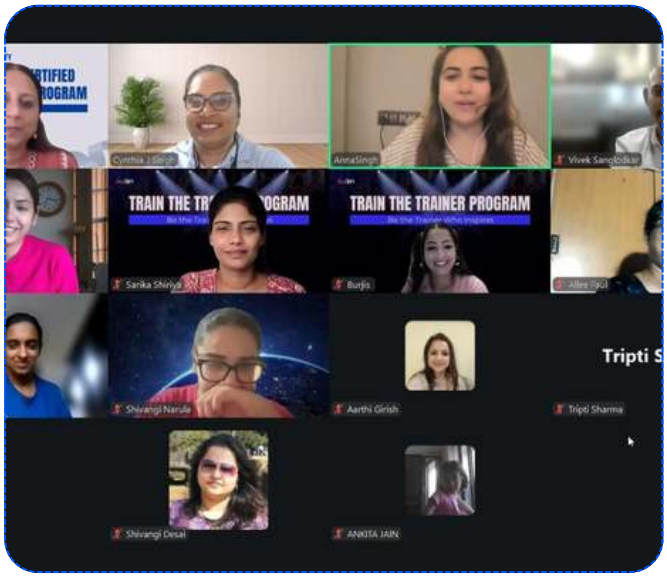
100%
Offeaturedalumni completed it

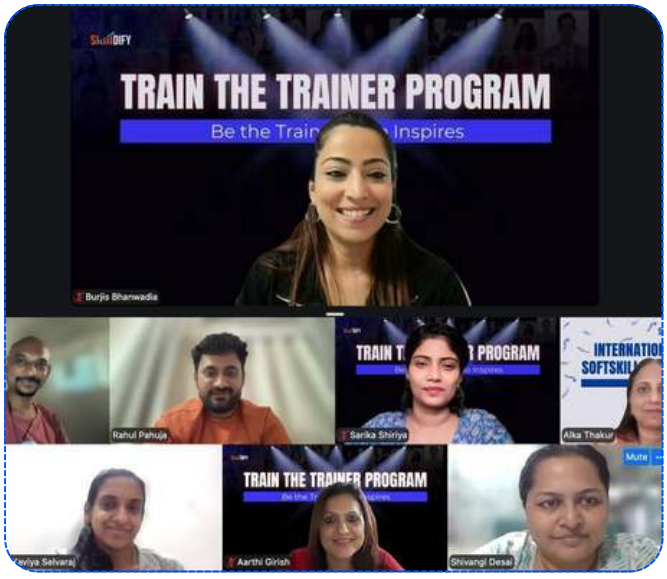
Deliver to real audiences
Fellows facilitate live sessions and get feedback on their delivery.

Work on live projects
Fellows contribute to real Skilldify work alongside the team.

Build a portfolio
Every fellow leaves with work samples, testimonials and stories to sell with.





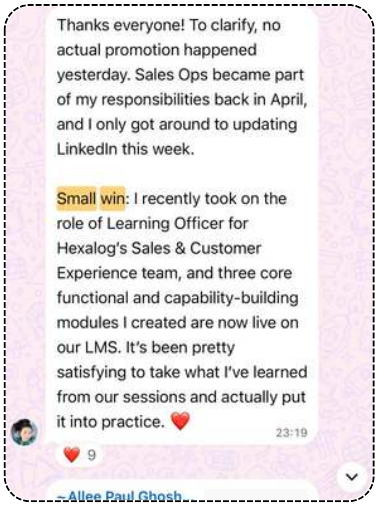




IN THEIR WORDS

Straight From the Community

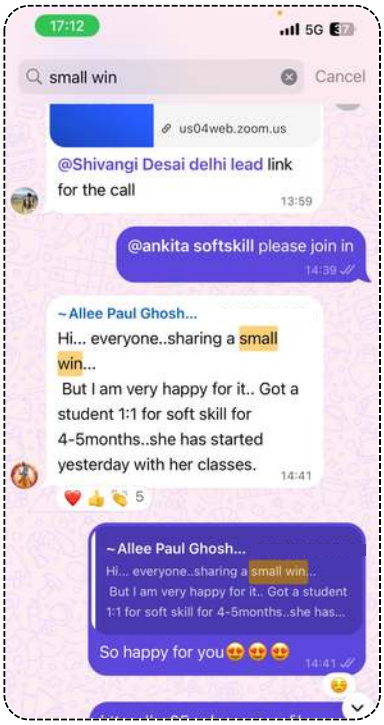
Real messages from our alumni, unedited. Client confirmations, first invoices, and success stories promotion news and the moments that made it real.













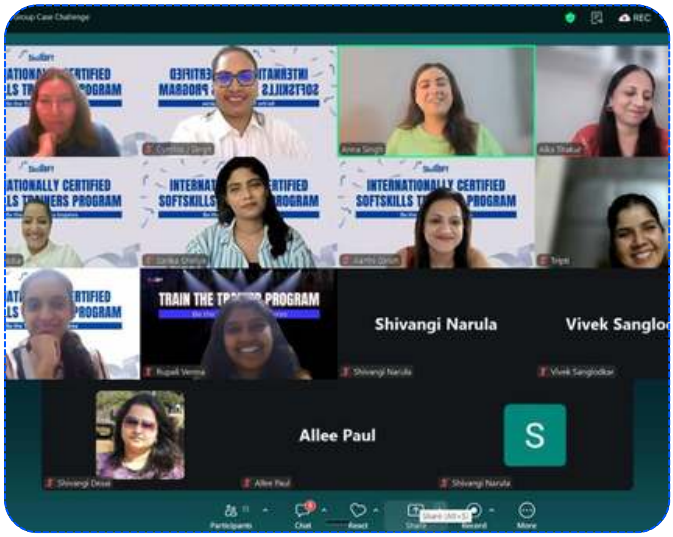
IN THE ROOM

Real Sessions, Real Clients

Our alumni don't just graduate; they facilitate. Here, they are in front of real audiences. participants, in real organisations.













HOW THE RESULTS HAPPEN

Inside the Program

India's first postgraduate program in Soft Skills and L&D, with dual international certification. Built to make you job-ready or business-ready, not just certified.

100
Hours of training Live sessions and real-world challenges

14
Hours of1:1 mentoring Booked with Skilldify mentors

25
Hours offellowship 2monthsas a Skilldify fellow, completed by every alum

8
Hours of Trainpreneur Day Graduation and showcase

150 hours in total

Two Paths Out

Step Into Senior Learning Roles

Moveinto L&D, senior L&D, capabilityorChief Learning roles, inside your current company or a new one.

Ankita Jain · Wonsu · Chubinella

Build Your Training Business

Launch your own corporate training and consulting practice, with clients in India and abroad.

Vivek Sanglodkar · Shivangi Desai · Maheshwari



SkillDIFY

Your Story Is Next

Applications are open for the next cohorts of the Soft Skills and L&D PGP. Seats are limited and admission is by application.

NEXT BATCH
14 November 2026

FOLLOWING BATCH
5 December 2026

1,128+
Companiesinthe Skilldify ecosystem

6,700+
Trainers trained

IIM Bangalore
Backed

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